

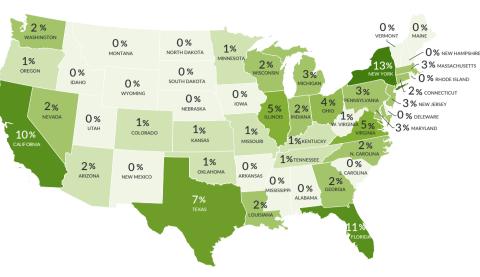


damage. Fortunately, some enterprises are better equipped than others and can prevent brownouts. In this infographic we are sharing our survey findings which reveals how best performing companies tackle this critical issue.

## 400 Respondents

**Survey Demographics** 

**Across the United States** 



**User Groups** 

100 200 100 End users C-level **NetOps** 

**Company Size** 







## What are Network Brownouts?

What is the impact of brownouts on medium and large enterprises?

90%

Network brownouts are unexpected and unintentional drops in network quality.



IT/NetOps

YET 61% of Network Brownouts are not discovered by IT/NetOps

Never

Other

Reported 14% **Customers & Employees 39**% IT/NetOps Who discovers brownouts?

of enterprises believe their network is somewhat or

extremally critical for their business,

**How Damaging are Network Brownouts?** 

#### brownouts (39%). The rest are reported by employees or customers, or are simply never discovered at all.

**Less than Half of Performance** 

IT/NetOps only discovers 2 in 5

**Degradations are Discovered by** 

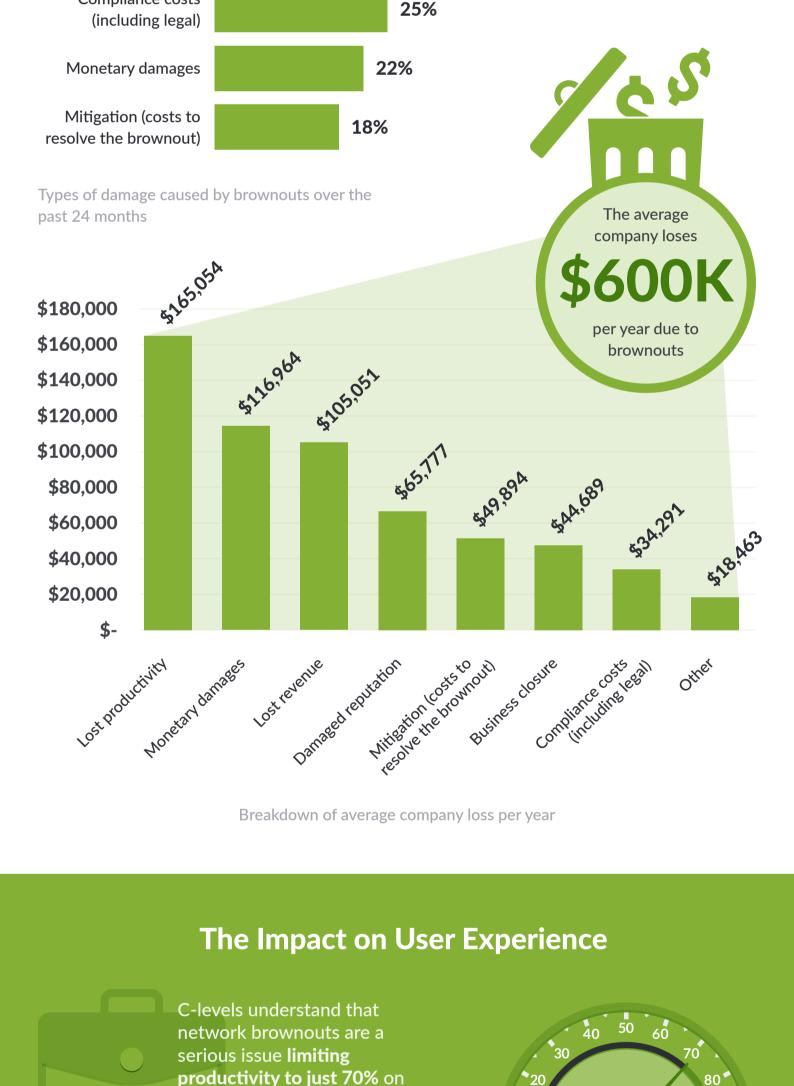
Lost revenue

**Compliance costs** 



Persistent brownouts are the 3rd most critical issue every IT

49%





# leave to work elsewhere **How Top Performing Organizations Prevent**

Juniper's survey revealed that organizations that run active testing and monitoring see 5 to 10 times fewer brownouts and can identify the

In fact, the top 3 causes of brownouts could

be avoided with active monitoring

average

End users frustrated



Missing/mis-

configured QoS

90

100 -

### cause of brownouts much faster. **Run activation** tests



Congestion

or load issues



**Problematic** 

in-line devices

**Actively monitor** 

service quality

monitoring can be used to prevent 66% of all causes that can lead to brownouts.

Active service assurance and

Customer Experience Monitoring is IT Executive's Most Critical Initiative.

### Those survey results corroborate what others in the industry have recently reported. According to Digital Enterprise Journal (DEJ), 58% of companies report that monitoring IT performance from the

Not Surprisingly,

user perspective has become a strategic goal and top performing organizations are 2.2 times more likely to have customer experience as a focal point of IT. For more information, read our detailed Survey Report.

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